

#### **Ministry of Agriculture**



# THUO LETLOTLO PROGRAMME GUIDELINES

Version 1, 2024







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#### 1. INTRODUCTION

The livestock sector is a major contributor to agricultural output, contributing 42% of agricultural value added in 2022. The sector is also a major contributor to agricultural exports, especially the beef sector. The livestock sector provides both backward and forward linkages to the rest of the economy. Despite numerous programmes and initiatives to support the development of the livestock industry, its performance has been unsatisfactory. It is against this background that a new livestock support programme namely **THUO LETLOTLO** has been developed. The programme is transformational and was developed through a wide range of stakeholders' consultation as well as using lessons learnt from previous programmes.

Thuo Letlotlo Programme is an inclusive livestock support programme as it covers all livestock subsectors unlike previous programmes. The programme covers: beef cattle and stud breeding; dairy (cattle and goats), small stock and stud breeding, poultry, piggery, ostrich, rabbits, apiculture, aquaculture, equine, hides and skins (leather collection and tanning), game farming, irrigated fodder and livestock feed processing, Assisted Reproductive Technologies (ARTs), rangeland management, water development, dog breeding, multiplication of Tswana and Mosi cattle breeds and provision of extension services, livestock digitisation, agribusiness planning and training, Sanitary and Phytosanitary (SPS) management system and farm waste management (collection and disposal). Thuo Letlotlo also differs from the previous programmes in that it is output based rather than input based, and hence offers rewards for those who reach the set productivity targets.

The main objective of Thuo Letlotlo programme is to develop sustainable, inclusive, and diversified livestock sector. One of the key principles of the programme is sustainable use and conservation of natural resources, which is critical in the face of changing climate.

The programme has two components:

**Component 1** is for Household Food and Nutrition Security. This covers micro scale farmers and new entrants whose monthly earnings are below **P4,000.00** or owning livestock as prescribed under each package. The household food and nutrition security component provides 100% grant to micro scale farmers.

**Component 2** of the programme is for National Food and Nutrition Security. These covers small, medium and large-scale famers whose monthly income is above P4,000.00 or owning livestock as prescribed in each package. This component supports farmers with partial grants (with farmer's contribution) and large-scale farmers with subsidised loans.

The programme has a total of 29 packages covering all livestock subsectors, with the

amount of grant and subsidised loans varying with farm categories and subsectors. In addition, the programme includes enhancers to support packages under each subsector.

A key feature of the programme is the Botswana Animal Information Traceability System (BAITS) which will provide registry of livestock keepers as well as enhance data collection and dissemination to assist in programme monitoring and evaluation during implementation. Another key feature of the programme is privatisation of the extension services for effective and efficient delivery as these are critical for the success of the programme.

#### 2. GUIDING PRINCIPLES

The programme is guided by the following principles

**Competitiveness** - improved husbandry practices and adoption of appropriate technologies to improve both technical and economic efficiency, leading to improved input use and increased profitability. Thus, improvement in productivity is key to competitiveness in the livestock sector.

**Commercialisation** – increased market participation of livestock keepers, hence increased income and wealth as well as job creation.

**Sustainable use and conservation of natural resources** – managing livestock enterprises in a way that they conserve the rangelands while at the same time promoting economic viability enterprise. The programme will ensure production processes do not degrade the rangelands and promote conservation of biodiversity as well as minimising the greenhouse gas emission.

**Economic Diversification** – production of a variety of livestock products for both the local and export markets. Promotion of value addition to the raw livestock products

**Inclusivity** – promote equal access to opportunities and resources by special populations which include destitute persons, people with disabilities, youth, women and remote area communities.

#### 3. OBJECTIVES OF THUO LETLOTLO PROGRAMME

The objectives of Thuo Letlotlo programme are;

- i) Commercialisation of the livestock sector
- ii) Grow the sector in numbers and quality
- iii) Promote food security through improved livestock productivity

- iv) Improve livestock management practices
- v) Improve range resource utilisation and conservation
- vi) Provide infrastructure for safe and hygienic processing of livestock products
- vii) Unlock opportunities for private sector participation and value chains development
- viii) Restructure the governance and operations of the livestock sector

#### 4. PROGRAMME OUTCOMES

When fully implemented the programme should lead to the following outcomes:

- Uplifting the livelihoods of the rural populace
- Increased competitiveness of livestock products
- Job creation
- Commercialisation
- Sustainable use of and conservation of natural resources
- Economic diversification

#### 5. CATEGORIES AND CHARACTERISTICS OF FARMERS

Thuo Letlotlo programme has the following farmer categories;

#### i) Micro Scale Farmer

Under this category there are 2 farmer levels

Level 1 (Registered Destitute Persons)

Level 2 (individuals with monthly income up to P4,000.00)

- Subsistence farmers
- Keep up to a prescribed number per livestock subsector

#### ii) Small Scale Farmer

This category has entities/individuals with monthly income of more than P4,000.00.

- Member of Commodity Cooperative
- Productivity level is prescribed per subsector
- Produce for the market
- Work full time on the farm

- Livestock must be registered with BAITS
- Promote good livestock management practices

#### iii) Medium Scale Farmer

These are entities/individuals involved in agribusiness

- Productivity level is as prescribed per subsector
- Member of Commodity Cooperatives
- Produce for the market
- Work full time on the farm and have employees
- Promote good livestock management practices

#### iv) Large Scale Farmer

- Practice contract based production
- Productivity level is as prescribed per subsector
- Member of Commodity Cooperatives
- Produce for the different markets
- Employ skilled workers and work full time
- Adhere to good livestock management practices

## v) Agricultural Management Association (AMA)/Cooperatives / Companies

These are various commodity service providers or outgrower scheme located at strategic locations

- Registered entities under Companies and Intellectual Property Authority (CIPA), AMA and Cooperative Act
- Offer livestock support services to members
- Facilitate farmers access markets and production inputs
- Provide extension services to their members
- Support farmers with livestock value addition services

#### vi) Feedlotters

Entities or individuals involved in finishing beef cattle for the market/abattoirs

- Work full time and employ full time employees
- Practice contract based production
- Keep a minimum of 400 cattle per production cycle
- Finish beef cattle for the various markets
- Keep livestock in fully fenced farms
- Adhere to good livestock management practices

#### vii) **Community farms**

These are community farms located in various districts

- Registered as business/ AMA/ cooperatives
- Adhere to good livestock management practices
- Keep different types of livestock in fully fenced farms
- Work full time and employ other members
- Members of Commodity Cooperatives
- Own land and have boreholes
- Produce for the market

#### viii) Unemployed Youth, Women, PWD, RADS

These are special groups that support unemployed women, youth, people with disabilities and remote area dwellers.

- Have access to water and land
- Meets requirements small scale as prescribed per subsector
- Work full time on the farm
- Adhere to good livestock management practices

#### 6. OPERATIONAL GUIDELINES

- Thuo Letlotlo programme provides a once off package for the beneficiaries.
- An applicant who has benefitted as a member of a group, Director of a Company, Cluster, Cooperatives or AMA will not be considered for any other package within the programme except for rangeland management package.
- Applicants shall not source stock (i.e. animals, equipment etc.) from their parents and siblings and cannot buy from their own companies or companies to which they are shareholders or Directors.
- Training of beneficiaries on livestock production and management per sub sector prior to implementation is a requirement.

#### 7. APPLICATION REQUIREMENTS

- a. Applicants shall be a Motswana of 18 years and above.
- b. Applicants should have a valid Omang card.
- c. Businesses, Companies and Agricultural Management Association (AMA) shall be citizen owned only, and duly registered with relevant bodies.

- d. People with disability should provide disability card.
- e. For Special groups (Remote Area Dwellers-RADS/Trusts), the Ministry of Local Government and Rural Development (MLGRD) and or Bogosi will confirm their origins.
- f. Applicants should be registered in Botswana Animal Identification and Traceability System (BAITS).
- g. Livestock holding must be registered.
- h. Suppliers of livestock and inputs should be registered in BAITS.
- i. All applicants should have prescribed toilets in their farms/projects is a mandatory requirement including at micro level.
- j. Records keeping is compulsory for all packages.
- k. Applicants should buy locally produced goods and services: "Buy Botswana, Built in Botswana"
- I. Leased livestock land period should be at least 10 years for the purpose of the programme.
- m. Where applicable Strategic Environmental Assessment (SEA), Environmental Impact Assessment (EIA) and Environmental Management Plan (EMP) must be done.

- n. No subsidy will be provided for working capital, personal vehicle, purchase of farm land, leasing or rental.
- o. Where applicable insurance will be a requirement.

#### 8. THUO LETLOTLO PACKAGE FUNDING MODELS

i) Provision of 100% Subsidy - Micro Scale Farmers

Thuo Letlotlo programme will enable Micro Scale farmers to purchase stock, inputs, equipment and other structures as prescribed per subsector. The funds for 100% subsidy will be approved through Thuo Letlotlo Livestock Management System.

The funds will be disbursed through an electronic voucher that will be managed by MoA, Botswana Savings Bank (BSB) and Botswana Building Society Bank (BBS). This facility will enable farmers under this category to transact with BAMB to package inputs. MoA will play a major role in the assessment and approval of livestock procured in terms of quality before suppliers are paid.

#### **Requirements:**

- All micro scale farmers will be required to register on the Thuo Letlotlo programme system.
- **Level 1** Beneficiaries will be assessed and identified through the Ministry of Local Government and Rural Development (MLGRD).
- **Level 2** Beneficiaries will be required to apply on the system and assessed by MoA extension officers.
- Farmers under this category will be allowed to use traditional water sources as certified by Village Leadership or Dikgosi.
- All micro scale farmers will be required to participate in the Mafisa initiative as prescribed per subsector.

## ii) PROVISION OF GRANTS FOR SMALL SCALE, SPECIAL GROUPS AND MEDIUM SCALE FARMERS

Thuo Letlotlo programme will provide grants for small scale, medium scale farmers and special groups with varying grants as dictated by the livestock subsector categories. This facility will be managed by MoA, BSB and BBS to ensure that farmers access

stock, livestock inputs, equipment, and other structures in the system.

After assessment and approval on the system, the applicant will be required to avail the contribution to BSB and or BBS within 30 days. After approval, the funds will be disbursed through an electronic voucher that will be managed by MoA, BSB and or BBS. This facility will enable farmers under this category to transact with various suppliers. MoA will play a major role in the assessment and approval of livestock procured in terms of quality before suppliers are paid.

#### **Small scale, Special Groups and Medium scale Requirements:**

- Citizen and citizens owned companies
- Registration on Thuo Letlotlo system
- Proof of land availability
- Borehole and water rights certificates
- Proof of availability of contribution
- Subsector specific requirements

## iii) SUBSIDIZED LOAN FACILITY- LARGE SCALE FARMERS/COMMUNITY FARMS/AGRICULTURAL MANAGEMENT ASSOCIATIONS (AMAs)

The subsidized loan facility will support a range of large scale farmers and other categories as stated above that will benefit from the programme. This facility is for citizens and citizen owned companies only involved in commercial livestock farming. The facility will be managed by National Development Bank (NDB) after assessment and recommendation by MoA.

#### Loan facility tenure

The subsidized loan under this facility shall be granted for a period to be determined by NDB as per type of subsector.

#### **Eligibility**

- Only citizens and citizen owned companies
- Entity/individual must be a registered in Thuo Letlotlo Management System
- Normal NDB Credit Requirements Apply
- Submit business proposal

#### 9.0 PACKAGE REQUIREMENTS

#### Package 1 - Beef Cattle

- a. Access to adequate water and land.
- b. Animal handling facilities must be available prior to project implementation.
- c. Breeding stock to be purchased for the programme should be aged 18-24 months.
- d. Price of a cow/heifer should not exceed P5,000.00
- e. Assisted Reproductive Technologies (ART) support will be provided for micro scale farmers once off.
- f. **Mafisa:** A once off of 2 offsprings (female or male) after weaning will be donated towards the programme as mandatory for micro scale farmers.

Table 1: Beef Cattle (Micro, Small, Medium, Large Scales, Unemloyed youth/ Women/PWD, RADS/ Trusts, AMA, Community farms and Feedlotter)

Category	Herd size (cattle)	Farmer contribution	<b>Grant Level</b>	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale Level 1	0 – 4	0%	100%	60,000.00	N/A
Micro scale Level 2	5 – 20	0%	100%	60,000.00	N/A
Small scale	21 – 100	50%	50%	200,000.00	N/A
Unemployed youth/ Women, PWD, RADS/ Trusts	21 – 100	0%	100%	100,000.00	N/A
Medium scale	101 – 300	70%	30%	300,000.00	N/A
Large scale	>300	0%	0%	N/A	2.5 million
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	100 million
Community farms	N/A	N/A	N/A	N/A	2.5 million
Feedlotters	≥400	N/A	N/A	N/A	8 million

#### **Package 2- Beef Cattle Stud Breeding**

- a. Beef cattle stud breeders should be registered with Livestock Breeders Society and must maintain performance records as per Livestock Improvement Act of 2009.
- b. Applicant should have access to adequate water and land.
- c. Animal handling facilities must be available prior to project implementation.

**Table 2: Beef Cattle Stud Breeding (Small, Medium and Large Scale)** 

Category	Herd size (stud cattle)	Farmer Contribution	Grant Level	Maximum Grant (BWP)	Maximum loan (BWP)
Small scale	1 – 10	50%	50%	500,000.00	N/A
Medium scale	11 – 25	70%	30%	1.5 million	N/A
Large scale	>25	N/A	N/A	N/A	5.5 million

#### **Package 3 - Multiplication of Mosi and Tswana Breeds**

- a. Applicant should have access to adequate water and land.
- b. Animal handling facilities is required.
- c. Mosi breeders must be registered with Mosi Cattle Breed Society.
- d. Infrastructure for controlled breeding (Fenced or enclosed farms) is a requirement.

#### e. Loan (3 years)

- Only farmers in cattle farming who meet selection criteria will qualify for the loan scheme
- Loan scheme will offer 20 breeding cows and 1 bull per selected farmer.
- During the loan period farmer will keep 60% of offspring and 40% returned to government in every breeding cycle.
- After loan period of 3 years, the farmer will return 50% of the initial stock to government and the farmer keeps 50%.

#### Package 4 - Small Stock (Sheep and Goats)

- a) Applicant should have access to adequate water and land.
- b) Water source (borehole, well, dam, river) should not be more than three (3) kilometres away from the project where applicable.
- c) Animal handling facilities must be available prior to project implementation.
- d) Breeding stock purchased for the programme should be aged 1-2 years.
- e) Prices of ewe/doe should not exceed P1,000.00 and P2,500.00 for buck/ram.
- f) **Mafisa**: A once off 50% of the first female offspring after weaning towards the programme is mandatory. If the first batch of offspring are males, subsequent breeding cycles will be considered.

Table 3: Small stock (Micro, Small, Medium, Large Scale, Unemployed youth/Women/PWD, RADS/ Trusts, AMA and Community farms)

Category	Flock size (goats/sheep)	Farmer Contribution	Grant Level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale Level 1	0 – 24	0%	100%	60,000.00	N/A
Micro scale Level 2	25 – 100	0%	100%	60,000.00	N/A
Small scale	101-600	50%	50%	100,000.00	N/A
Unemployed youth/ Women, PWD, RADS/ Trusts	101 – 600	0%	100%	100,000.00	N/A
Medium scale	601 – 1800	70%	30%	250,000.00	N/A
Large scale	>1800	N/A	N/A	N/A	200,000.00
Community farms	N/A	N/A	N/A	N/A	200,000.00
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	20 million

#### Package 5 - Smallstock Stud Breeding

- a. Smallstock stud breeders should be registered with Livestock Breeders Society and must maintain performance records as per Livestock Improvement Act of 2009.
- b. Applicant should have access to adequate water and land.
- c. Animal handling facilities must be available prior to project implementation.

**Table 4: Stud Breeding Small Stock (Small, Medium and Large Scale)** 

Category	Flock size (stud goat/ sheep)	Farmer Contribution	Grant Level	Maximum Grant (BWP)	Maximum loan (BWP)
Small scale	1 – 50	50%	50%	500,000.00	N/A
Medium scale	51 – 75	70%	30%	2 million	N/A
Large scale	>75	N/A	N/A	N/A	3.5 million

#### Package 6 - Dairy cattle

- a. Access to adequate water and land.
- b. Animal handling facilities and necessary equipment must be available prior to project implementation.
- c. Waste management plan must be provided.
- d. Breeding stock purchased for the programme should be aged 18-24 months.
- e. Dairy cow breeders must be registered with Breeders Society
- f. Assisted Reproductive Technologies (ART) support will be provided for micro scale farmers.
- g. The funds will be used for various farm activities such as expansion of the enterprises, purchase of farm machinery and equipment and adoption of improved technologies.
- h. Micro scale farmers are required to affiliate as AMA.
- i. **Mafisa:** A once off 2 of the first female offspring after weaning towards the programme is mandatory for micro scale farmers.

**Table 5: Dairy Cattle (Micro, Small, Medium, Large Scale and AMA)** 

Category	Herd size (cows)	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale: (AMA)	0 – 5	0%	100%	100,000.00 (per member	N/A
Small scale	6 – 50	80 %	20%	7 million	N/A
Medium scale	51-250	N/A	N/A	N/A	28 million
Large scale	>250	N/A	N/A	N/A	60 million
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

#### **Package 7 - Dairy Goats**

- a. Animal handling facilities and necessary equipment must be available prior to project implementation.
- b. Waste management plan must be provided.
- c. Breeding stock purchased for the programme should be aged 12-18 months.
- d. Assisted Reproductive Technologies (ART) support will be provided for micro scale farmers.
- e. Price for doe should not exceed P5,000 and for buck should not exceed P6,000.
- f. For Micro scale Level 1(individual), applicants will be funded with 5 does and 1 buck.
- g. For Micro scale Level 2 (cluster model), applicants will be funded with 10 does and 1 buck.
- h. 12 ha of land with adequate water is mandatory.

Table 6: Dairy Goats (Micro, Small, Medium, Large Scale and AMA)

Category	Herd size (goats)	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale (Individual)	0-20	0%	100%	70,000.00	N/A
Micro scale (AMA)	0-20	0 %	100%	95,000.00 (per member)	N/A
Small scale	21 - 100	80%	20%	1 million	N/A
Medium scale	101 – 300	N/A	N/A	N/A	2 million
Large scale	>300	N/A	N/A	N/A	3 million
Service provider/ Out-grower scheme		N/A	N/A	N/A	5 million

#### **Package 8: Poultry- Broilers**

- a. Projects should be located outside urban areas.
- b. Waste management plan must be provided.
- c. Access to clean and reliable water.
- d. Adhere to biosecurity measures.
- e. **Mafisa:** A once off 5% contribution in kind (dressed) to government institutions for Micro scale farmers.

**Table 7: Poultry Broilers (Micro, Small, Medium, Large Scale and AMA)** 

Category	Flock size (birds)	Farmer Contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	0 – 100	0%	100%	30,000.00	N/A
Small scale Unemployed	101 - 10 000 101 - 10 000	50%	50% 100%	100,000.00	N/A N/A
youth/Women, PWD, RADS/ Trusts		0 70	100 70	100,000.00	N/A
Medium scale	10 001 – 50 000	70%	30%	200,000.00	N/A
Large scale	>50 000	0%	0%	N/A	500,000.00
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

## Agricultural Management Associations (AMA)/ Cooperatives/Individual/Companies

- a. Strategically located service centres (processing plants, abattoirs, extension service) for clusters.
- b. The Cooperative/ AMA/Individuals/company shall slaughter a minimum of 100,000 birds per month.
- c. Waste management plan must be provided.
- d. Waste water treatment is mandatory.
- e. Breeding rights must be obtained for breeder farms and hatchery.
- f. Adhere to biosecurity measures.
- g. Proof of forward and backward linkages.
- h. AMA should have a minimum of 15 members.

#### Package 9: Poultry - Layers

- a. Projects should be located outside urban areas.
- b. Waste management plan must be provided.
- c. Breeding rights must be obtained from registered breeder farms and hatchery
- d. Access to clean and reliable water.
- e. Adhere to biosecurity measures.
- f. Funds will be used for purchase of pullet stock, poultry house, veterinary requisites, and cages.
- g. **Mafisa:** A once off 5% contribution in kind (spent hens) to government institutions.

**Table 8: Poultry Layers (Micro, Small, Medium, Large Scale and AMA)** 

Category	Flock size (layers)	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	0-100	0%	100%	60,000.00	N/A
Small scale	101-10 000	50%	50%	100,000.00	N/A
Unemployed youth/Women, PWD, RADS/ Trusts	101-10 000	0%	100%	100,000.00	N/A
Medium scale	10 001 – 50 000	70%	30%	150,000.00	N/A
Large scale	>50 000	N/A	N/A	N/A	3 million
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

## Package 10: Poultry – Indigenous Chickens/Tswana Chickens, Ducks, Quail, Guinea Fowls, Pet Birds/Ornamental Birds, Turkey, Geese and Exotic Breeds

- a. Projects should be located outside urban areas.
- b. Waste management plan must be provided.
- c. Access to clean and reliable water.
- d. Adhere to biosecurity measures.
- e. Funds will be used for construction of poultry house, purchase of parent stock, feeds, veterinary requisites, brooder house, incubator and solar equipment, etc.
- f. Priority will be given to those who can provide forward and backward linkages.
- g. **Mafisa:** A once off 50% contribution of the original stock offspring towards the programme after 4 months of age.

Table 9: Indigenous Chickens/Tswana Chickens, Ducks, Quail, Guinea Fowls, Pet Birds/Ornamental Birds, Turkey, Geese, Exotic Breeds (Micro, Small, Medium, Large Scale, Unemployed Youth/Women/PWD, RADS/ Trusts and AMA)

Category	Flock size (birds)	Farmer contribution	Grant Level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	0 – 50	0%	100%	35,000.00	N/A
Small scale	51 –100	50%	50%	50,000.00	N/A
Unemployed youth/Women, PWD, RADS/ Trusts	51–100	0%	100%	100,000.00	N/A
Medium scale	101 – 150	70%	30%	100,000.00	N/A
Large scale	>150	N/A	N/A	N/A	300,000.00
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

#### **Package 11 - Ostrich Breeding and Feedlotting**

- a. Applicant should have access to adequate water and land.
- b. Waste management plan must be provided.
- c. The funds will be used for various farm activities such as expansion of the enterprises, purchase of breeding stock, feeds, veterinary requisites and handling facilities
- d. Adhere to biosecurity measures.

**Table 10: Ostrich (Small, Medium, Large Scale and AMA)** 

Category	Flock size (Ostriches)	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Small scale	0 – 50	25%	75%	250,000.00	N/A
Medium scale	51 – 100	60 %	40%	750,000.00	N/A
Large scale	Above 100	80%	20%	1 million	N/A
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

## Package 12 - Piggery

- a. Applicant should have access to adequate water and land.
- b. Waste management plan must be provided.
- c. Animal handling facilities must be available prior to project implementation.
- d. The funds will be used for various farm activities such as expansion of the enterprises, purchase of breeding stock and handling facilities.
- e. Pig stud breeders to meet international standards (International Pork Company (IPC)).
- f. Breeding stock purchased for the programme should be 6 to 12 months.
- g. Prices of sows should not exceed P3,500.00 and P4,000.00 for boar.
- h. **Mafisa:** A once off 50% contribution of the original stock offspring towards the programme at weaning age.

**Table 11: Piggery (Micro, Small, Medium, Large Scale and AMA)** 

Category	Flock size (sows)	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	0 – 10	0%	100%	35,000.00	N/A
Small scale  Unemployed youth/ Women, PWD, RADS/ Trusts	11- 29	50%	50%	50,000.00	N/A
Medium scale	30 – 99	70%	30%	100,000.00	N/A
Large scale	>99	N/A	N/A	N/A	3.5 million
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

## **Package 13 - Rabbit Production**

- a. Applicant should have access to adequate water and land.
- b. Waste management plan must be provided.
- c. Adhere to biosecurity measures.
- d. The funds will be used for various farm activities such as expansion of the enterprises, purchase of breeding stock, handling facilities and necessary equipment.
- e. **Mafisa:** A once off 50% rabbit offspring contribution towards the programme at 4 months.

**Table 12: Rabbit Production (Micro, Small, Medium, Large Scales, Unemployed Youth/Women/PWDs, Special Groups (RADS/Trust) and AMA)** 

Category	Herd size (breeding does)	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	0 – 50	0%	100%	30,000.00	N/A
Small scale	51 – 300	50%	50%	100,000.00	N/A
Unemployed Youth ,Women, PWDs/ Special Groups (RADS/Trust)	51 – 300	0%	100%	100,000.00	N/A
Medium scale	301- 1000	70%	30%	150,000.00	N/A
Large scale	>1000	N/A	N/A	N/A	400,000.00
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	5 million

## Package 14 - Aquaculture

- a. Access to adequate water and land.
- b. Waste management plan must be provided.
- c. Adhere to biosecurity measures.
- d. The funds will be used for various farm activities such as expansion of the enterprises, purchase of breeding stock and handling facilities
- e. **Mafisa:** A once off 5% first fish harvest contribution in kind towards the government institutions.

Table 13: Aquaculture (Micro, Small, Medium, Large Scale, Unemployed Youth/Women/PWD, RADS/ Trusts, Community farms and AMA)

Category	Tons	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	0 – 1	0%	100%	60,000.00	N/A
Small scale	1.1 – 10	50%	50%	100,000.00	N/A
Unemployed youth, Women, PWD, RADS and Trusts	1.1 – 10	0%	100%	100,000.00	N/A
Medium scale	10.1 – 99	70%	30%	500,000.00	N/A
Large scale	>99	N/A	N/A	N/A	2 million
Community farms	N/A	N/A	N/A	N/A	500,000.00
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

## **Package 15 - Apiculture**

- a. Access to adequate water and land
- b. Assistance will be for expansion of existing enterprises as well as start-ups.
- c. Adhere to biosecurity measures.
- d. **Mafisa:** Micro farmers will be required to contribute three (3) nuclei colonies.

Table 14: Apiculture (Micro, Small, Medium, Large Scale, Unemployed Youth/Women/PWD, RADS/Trusts and AMAs)

Category	Bee colonies	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	1 - 3	0%	100%	25,000.00	N/A
Small scale	4 - 30	50%	50%	80,000.00	N/A
Unemployed youth/Women, PWD, RADS/Trusts	4 - 30	0%	100%	100,000.00	N/A
Medium scale	31 - 99	30%	70%	200,000.00	N/A
Large scale	>99	N/A	N/A	N/A	400,000.00
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	5 million

## **Package 16 - Equine Production**

- a. Applicant should have access to adequate water and land.
- b. Adhere to biosecurity measures.
- c. The funds will be used for various farm activities such as expansion of the enterprises, purchase of breeding stock, handling facilities and necessary equipment.
- d. Assistance will be for expansion of existing enterprises as well as start-ups.
- e. **Mafisa:** A once off 50% of equine female offspring contribution towards the programme at weaning stage.

**Table 15: Equine Production (Micro, Small, Medium, Large Scale, Special Groups (RADS/Trusts) and AMA)** 

Category	Herd size (Equine)	Farmer contribution	Grant level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale	0 – 10	0%	100%	30,000.00	N/A
Small scale	11 – 20	50 %	50%	100,000.00	N/A
Special Groups (RADS/Trusts)	11 – 20	0%	100%	200,000.00	N/A
Medium scale	21 - 50	70%	30%	150,000.00	N/A
Large scale	>50	N/A	N/A	N/A	400,000.00
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

# Package 17 - Dog Breeding and Training

- a. Applicant should have access to adequate water and secure land.
- b. Relevant dog facilities should be available.
- c. Dog licence is required.
- d. Aptitude test is required for dog trainers.
- e. Where applicable relevant training is required.
- Breeding stock purchased for the programme should be 9-12 months.
- q. Certified dog vaccination certificate by Veterinarian is required.
- h. Stud breeders must be registered with Breeders Society.
- i. Assistance will be for expansion of existing enterprises as well as start-ups (procurement of breeding stock, feeds, veterinary requisites, dog kennels).

**Table 16: Dog Breeding (Micro, Small, Medium and Large Scale)** 

Category	Herd size (dogs)	Farmer contribution	Grant	Maximum Grant (BWP)	Maximum loan
Micro scale	0-5	0%	100%	60,000.00	N/A
Small Scale	6-15	50 %	50%	100,000.00	N/A
Medium scale	16-25	70%	30%	150,000.00	N/A
Large scale	>25	N/A	N/A	N/A	250,000.00

# Package 18 - Game Farming and Ranching

- a. Relevant facilities should be available.
- b. Applicant should have access to adequate water and land.
- c. Game farming and ranching licence is a requirement.
- d. Where applicable, the applicants shall undergo training in game farming and management by recognised training institution before implementation.
- e. The funds will be used for various farm activities such as expansion of the enterprises, purchase of farm machinery and equipment, adoption of improved technologies and purchase of breeding stock.
- f. For keeping game in Masimo the Ministry of Environment and Tourism (MET) provides a start-up package as per Masimo initiative package.

Table 17: Game Farming and Ranching (Micro, Small, Medium, Large Scale and AMA/Trusts)

Category	Farm size	Farmer contribution	Grant	Maximum Grant (BWP)	Maximum loan
Micro scale	game farming (1 ha)	0%	100%	60,000.00	N/A
Small Scale	game farming (2-100 ha)	50 %	50%	250,000.00	N/A
Medium scale	game farming (101-1000 ha)	30%	70%	500,000.00	N/A
Large scale	game ranching (>1000 ha)	N/A	N/A	N/A	10 million
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

# **Package 19 - Leather Collection and Tanning**

- a. Applicant should have access to adequate water and land.
- b. Relevant and approved facilities should be available.
- c. Under this package, applicant can only benefit as a collector or a processor.
- d. Waste management plan is a requirement.
- e. Product compliance with BOBS standards.
- f. Hides and skins buyers and exporters licences are mandatory.
- g. Relevant training in leather processing is a requirement.
- h. Funds will be used for hides and skins collectors, tanners, equipment and infrastructure.

Table 18: Leather Collection and Tanning (Micro, Small, Medium, Large Scale Unemployed Youth/Women/PWD, RADS/Trusts, and AMA)

Level	Category	Quantity	Farmer contribution	Grant	Maximum Grant (BWP)	Maximum loan
Micro scale	Collectors	0-5000 hides/ skins/year 0-120 hides/	0%	100%	70,000.00	N/A
	processors	skins per year				
Small Scale	Collectors	5001-10,000 hides/skins/year	30 %	70%	100,000.00	N/A
	Processors	121-240 hides/ skins per year				
Unemployed youth, women,	Collectors	5001-10,000 hides/skins/year	0%	100%	100,000.00	N/A
PWD (RADS/ Trusts)	Processers	121-240 hides/ skins per year				

Medium scale	Collectors	10 001-20 000 hides/skins/year 241-600 hides/ skins per year	50%	50%	500,000.00	N/A
Large	Collectors	Above 20 000 hides/skins/year 600-20 000 hides/skins per year	N/A	N/A	N/A	5 million
Service provider/ Out-grower scheme	processors	> 20 000 hides/ skins per year	N/A	N/A	N/A	5 million

## Package 20 - Assisted Reproductive Technologies (ART)

- a. Applicant should have access to ART facility and land.
- b. Infrastructure assessment report must be provided.
- c. Assistance will be for ART services and other equipment.
- d. Relevant facilities should be available for semen/embryo collection, insemination and embryo transplant.
- e. Applicants should have relevant qualification from a recognised training institution.
- f. All practitioners must be registered with the office of the Registrar.

**Table 19: ARTs (Small, Medium Scale and Large Scale)** 

Category	Service provider contribution	Grant	Maximum Grant (BWP)	Maximum loan
Micro Scale	0%	100%	30,000.00	N/A
Micro Scale (Clusters)	0%	100%	100,000.00	N/A
Small Scale	40%	60%	150,000.00	N/A
Medium scale	40%	60%	250,000.00	N/A
Large scale	N/A	100%	N/A	5 million

## Package 21 - Livestock Feed Processing

- a. Access to adequate water and land.
- b. Approved facilities should be available.
- c. Processed products should comply with BOBS standards.
- d. Applicants should have relevant qualification from a recognised training institution.
- e. Funds will be used for the purchase of feed processing equipment and infrastructure.

Table 20: Livestock Feed Processing (Micro, Small, Medium, Large Scale, **Unemployed Youth/Women/PWD, RADS/Trusts and AMA/Cooperatives)** 

Category	Open to all subsectors	Farmer contribution	Grant	Maximum Grant (BWP)	Maximum loan
Micro scale (AMA)	All as outlined in the subsector.	0%	100%	60,000.00	N/A
Small Scale	All as outlined in the subsector.	50 %	50%	500,000.00	N/A
Medium scale	All as outlined in the subsector.	70%	30%	1 million	N/A
Unemployed youth, women, PWD (RADS/ Trusts)	All as outlined in the subsector.	0%	100%	200,000.00	N/A
Large scale	N/A	N/A	N/A	N/A	10 million
Service provider/ Out-grower scheme	N/A	N/A	N/A	N/A	10 million

## **Package 22 - Irrigated Fodder Production**

- a. Access to adequate water, fully fenced and debushed land.
- b. Relevant facilities should be available.
- c. Waste management plan will be required.
- d. The applicants shall undergo training in fodder production.
- e. Funds will be used for irrigation equipment, machinery and inputs.
- f. Assistance will be for expansion of existing enterprises as well as start-ups.

**Table 21: Irrigated Fodder Production (Small, Medium and Large Scale)** 

Category	Size	Farmer contribution	Grant Maximum Grant (BWP)		Maximum loan
Small Scale	0 - 500	50%	50%	1 million	N/A
Medium scale	501 - 1000	70 %	30%	1.5 million	N/A
Large scale	>1000	N/A	N/A	N/A	10 million

### **Package 23 - Water Development**

- a. Assists farmers to drill or purchase, equip existing boreholes, reticulate water, borehole or well cleaning, purchase of water treatment plants, water harvesting equipment and dam rehabilitation.
- b. Applicants/syndicates should have an approved constitution.
- c. Land and water rights (where applicable) should be provided.
- d. For water reticulation there should be permission of servitude.

- e. Groups (AMA/Cooperatives/Syndicates) minimum number of members should be 15.
- f. The eligible entities are individuals, cooperatives, community farms, companies, AMA and syndicates.

Table 22: Water Development (Micro, Small, Medium, Large Scale, Unemployed Youth/Women/PWD, Special Groups (RADS/Trust) and AMA)

Category		Farmer Contribution	Grant Level	Maximum Grant (BWP)	Maximum loan (BWP)
Micro scale					
Equip, reticulate and rehabilitation of dams ,boreholes or wells	As prescribed per the subsector	0%	100%	500,000.00	N/A

Small scale						
Drilling or purchase, equipping or reticulation	As prescribed per the subsector	40%	60%	500,000.00	N/A	
Borehole or well equipping, cleaning and or water reticulation	As prescribed per the subsector	40%	60%	100,000.00	N/A	
Water treatment plant or equipment, water harvesting plant or equipment, water cleaning equipment or plant, dams rehabilitation	As prescribed per the subsector	40%	60%	1.5 million	N/A	

Medium scale						
Drilling or purchase, equipping or reticulation	As prescribed per the subsector	50%	50%	500,000.00	N/A	
Borehole or well equipping, cleaning and or water reticulation	As prescribed per the subsector	50%	50%	100,000.00	N/A	
Water treatment plant or equipment, water harvesting plant or equipment, water cleaning equipment or plant, dams rehabilitation	As prescribed per the subsector	50%	50%	1.5 million	N/A	

Large scale							
Borehole drilling or purchase, equipping or reticulation	As prescribed per the subsector	N/A		N/A	1.5 million		
Water treatment plant	As prescribed per the subsector	N/A		N/A	1.5 million		
<b>Unemployed Youth</b>	Unemployed Youth ,Women, PWDs/ Special Groups (RADS/Trust)						
Borehole drilling of	or purchase, Equi	pping or retic	ulation	1			
Small scale	As prescribed per the subsector	15%	85%	500,000.00	N/A		
Medium scale	As prescribed per the subsector	20%	80%	500,000.00	N/A		
Large	As prescribed per the subsector	30%	70%	500,000.00	N/A		

Borehole or well equipping, cleaning or water reticulation								
Small scale	As prescribed per the subsector	15%	85%	100,000.00	N/A			
Medium scale	As prescribed per the subsector	20%	80%	100,000.00	N/A			
Large	As prescribed per the subsector	30%	70%	100,000.00	N/A			
-	Water treatment plant or equipment, water harvesting plant or equipment, water cleaning equipment or plant, dams rehabilitation							
Small scale	As prescribed per the subsector	15%	85%	1.5 million	N/A			
Medium scale	As prescribed per the subsector	20%	80%	1.5 million	N/A			
Large	As prescribed per the subsector	30%	70%	1.5 million	N/A			

Service provider/Out-grower scheme						
Water treatment plant or equipment, water harvesting plant or equipment, water cleaning equipment or plant, dams rehabilitation		N/A	N/A	N/A	1.5 million	

## **Package 24 - Rangeland Management**

- a. Eligible to ranchers, syndicates, clusters, AMAs, individuals, companies, RADS.
- b. Proof of land rights is a requirement.
- c. Applicants should engage qualified rangeland management experts.
- d. Communal grazing control committees must be established.
- e. Aircraft facilities should be licensed by Civil Aviation Authority of Botswana (CAAB).
- f. Control packages should be approved by Ministry of Environment and Tourism (MET).

- g. Permission for control measures should be sanctioned by Ministry of Agriculture (MoA) & MET
- h. Service providers should be citizen and citizen owned companies.

**Table 23: Rangeland Management (Communal, Ranches and Bush Encroachment Control Service Providers)** 

Category	Size	Farmer contribution	Grant	Maximum Grant (BWP)	Maximum loan
Communal/ Special groups (RADS)	As outlined in the subsector.	0%	100%	5 million	N/A
Ranches	As outlined in the subsector.	50 %	50%	5 million	N/A
Bush encroachment control Service providers	As outlined in the subsector.	N/A	N/A	N/A	10 million

## **Package 25 - Extension Services**

- a. Extension services package will be managed by BUAN.
- b. Applicants for extension service provision will apply through BUAN.
- c. Experts in livestock and livestock management, business management and other expertise will be required.
- d. Applicants will be placed at various districts.
- e. Applicants must possess relevant qualification from recognised institutions
- f. Applicants must provide proof of experience in related subsector.
- g. Applicants registered with professional bodies should provide proof of affiliation.
- h. Applicants must have capacity to deliver on set livestock productivity targets.
- i. Applicants will be required to provide training, coaching, mentoring and field support services to beneficiaries.
- j. Applicants with experience will be required to undergo aptitude test as directed by BUAN.
- k. BUAN will make transport logistics arrangements for service providers recruited under extension service package.

## Package 26 – Livestock Digitisation

- a. This package will be for development of system applications in livestock management and business management
- b. Applicants will be required to service various districts.
- c. Applicants must possess relevant qualification from recognised institutions.
- d. Applicants must provide proof of expertise and experience in software development.
- e. System application should provide solution to livestock industry.
- f. Applicants registered with professional bodies should provide proof of affiliation.
- q. Applicants will be required to provide training, coaching, mentoring and field support services to beneficiaries.
- h. Funding will be used to acquire ICT related gadgets and software's.

Table 24: Livestock Digitisation (Small, Medium, Large Scale and **Unemployed Youth/Women/PWDs)** 

Category	Developed application	Service provider	Grant	Maximum Grant (BWP)	Maximum loan
Small Scale	0-2	50%	50%	1.5 million	N/A
Unemployed youth,women, PWDs	0-2	0%	100%	1.5 million	N/A
Medium scale	3-5	70 %	30%	5 million	N/A
Large scale	Above 5	N/A	N/A	N/A	10 million

## Package 27 – Agribusiness Planning and Training

- a. Agribusiness planning and training package will be managed by Ministry of Entrepreneurship (MOE).
- b. Applicants for agribusiness planning and training provision will apply through MOE
- c. Applicants in agribusiness management, marketing and other expertise will be required.
- d. Applicants will be allocated in various districts.
- e. Applicants must possess relevant qualification from recognised institutions
- f. Applicants must provide proof of experience in the agribusiness field.
- g. Applicants registered with professional bodies should provide proof of affiliation.
- h. Applicants will be required to provide training, coaching, mentoring and field support services to beneficiaries.

**Table 25: Agribusiness Planning and Training (Small, Medium and Large Scale)** 

Level	Extension Services	Grant %	Contribution %	Maximum grant	Maximum Loan
Small scale	Agribusiness planning and Training	50	50	500,000.00	N/A
medium scale	Agribusiness planning and Training	40	60	750,000.00	N/A
Large scale	Agribusiness planning and Training	N/A	N/A	N/A	2.5 million

# Package 28 – Sanitary and Phytosanitary (SPS) Management System

- a. Infrastructure assessment report must be provided.
- b. Access to land
- c. Availability of necessary equipment
- d. Licensing from Ministry of Lands and Water Sanitation (MLWS) and MLGRD
- e. All applicants are required to provide proof of vehicles road worthiness and suitability from authorized Ministry of Transport and Public works.
- f. The funds will be used for procurement of mobile facilities, expansion of the enterprises, purchase of equipment and construction of sanitary and phytosanitary facilities.

Table 26: Sanitary and Phytosanitary (SPS) Management System (Small, Medium and Large Scale)

Category	Size of project	Service provider	Grant	Maximum Grant (BWP)	Maximum loan
Small Scale	mobile sanitary and phytosanitary services	50%	50%	300,000.00	N/A
Medium scale	mobile sanitary and phytosanitary services and or mini laboratory	70 %	30%	1 million	N/A
Large scale	provide static sanitary and phytosanitary services and laboratory	N/A	N/A	N/A	50 million

# Package 29 – Farm Waste Management (Collection and Disposal)

- a. Infrastructure assessment report must be provided.
- b. Access to land
- c. Availability of necessary equipment
- d. Licensing from Ministry of Environment and Tourism (MET), Ministry of Lands and Water Affairs (MLWS) and MLGRD
- e. All applicants are required to provide proof of vehicles road worthiness and suitability from authorized Ministry of Transport and Public works and **MLGRD**
- f. The funds will be used for procurement of mobile farm waste collection vehicles, expansion of the enterprises, purchasing of waste equipment and construction of farm waste management facilities.

Table 27: Farm Waste Management Collection and Disposal (Small, **Medium and Large Scale**)

Category	Size of project	Service provider	Grant	Maximum Grant (BWP)	Maximum loan
Small Scale	mobile farm waste collectors 10,000l tank and 1 tonne vehicles	50%	50%	500,000.00	N/A
Medium scale	mobile farm waste collectors, 20,000l tanks, hazardous chemicals, specialised equipment and vehicles.	70 %	30%	1 million	N/A
Large scale	Mobile farm waste collectors, above 20,000l tanks, hazardous chemicals, specialised equipment and vehicles.	N/A	N/A	N/A	2.5 million

#### 10 PROGRAMME ENHANCERS

Enhancers under this package are meant to assist beneficiaries to increase production efficiency. The beneficiary will be required to avail production records indicating satisfactory performance to qualify for the enhancers. After application by the beneficiary MoA will assess the projects and make a decision. If approved, the beneficiary will avail 50% contribution to NDB to allow for procurement of enhancer.

# Requirements

- Beneficiary must be registered in Thuo Letlotlo Management System.
- Beneficiaries under the programme will qualify for enhancer.
- Project records are a requirement.
- Citizens and citizen owned companies can benefit.

#### **Conditions**

- Micro and large scale are excluded from enhancers.
- Equipment purchased through the programme cannot be sold within the first five years.
- Beneficiary can only qualify for an enhancer related to the package approved for.
- Beneficiaries can only benefit once for enhancers classified as others.

**Table 28: Thuo Letlotlo Programme Enhancers** 

Item	<b>Estimated Cost</b>	Farmers' Contribution
a) Livestock Feed manufacturing		
Tractor and implements	P500,000.00	50%
Machine for bush clearing and feed processing	P250,000.00	50%
b) Aquaculture		
Fish Feed Manufacturing Machine	P120,000.00	50%
Fish transportation tank	P150,000.00	50%
Smoking kiln	P15,000.00	50%
c) Dairy (goats and cattle)		
Portable milking machine	P100,000.00	50%
Dairy cattle cooling system	P150,000.00	50%

d) <b>Apiculture</b>		
Mobile apiary (minimum capacity of 20 hives) for migratory beekeeping	P50,000.00	50%
Bee house (minimum capacity 20 hives)	P50,000.00	50%
Bee multiplication/ queen rearing equipment	P40,000.00	50%
e) Assisted Reproductive Technologies (ART)		
AI Equipment		
Liquid Nitrogen Flask		
GP 3 - (3.5 litres capacity) plus accessories package	P10,250.00	50%
GP 10 - (10 litres capacity) plus accessories package	P13,250.00	50%

GP 20 - (20 litres capacity) plus accessories package	P18,250.00	50%
GP 35 - (35.5 litres capacity) plus accessories package	P23 -250.00	50%
Structures for Artificial Insemination	P50,000.00	50%
Embryo transfer kit	P 100,000.00	50%
Semen analyser	P200,000.00	50%
Electro ejaculator	P150,000.00	50%
f) <b>Piggery</b>		
Farrowing crate	P7,500.00	50%
Digital Walk-in Weight scale	P20,000.00	50%

g) Poultry (layers)		
Scale	P100,000.00	50%
h) <b>Tswana chicken</b>		
Incubator	P10,000.00	50%
Deep freezer	P15,000.00	50%
i) Hides and skins		
Digital Weight scale	P20,000.00	50%
j) Small stock		
Digital Walk-in Weight scale plus working crate	P75,000.00	50%
Small stock spray race	P75,000.00	50%
Karakul pelt house	P50,000.00	50%

k) Beef		
Cattle working crate with scale (inclusive of the whole unit)	P120,000.00	50%
Spray race	P150,000.00	50%
Dip tanks for individuals	P 80,000.00	50%
Dip tank for cluster	P 200,000.00	50%
I) Ostrich		
Candling machine	P120,000.00	50%
Digital Walk-in Weight scale	P100,000.00	50%
m) Rangeland management		
Perimeter fence	P 1 million	50%

n) <b>Health</b>		
Ultra sound machine	P200,000.00	50%
x-ray machine	P200,000.00	50%
Dosing gun and other accessories	P 10,000.00	50%
o) <b>Dogs</b>		
Grooming equipment	P10,000.00	50%
Dog trailers	P50,000.00	50%
p) <b>Equine</b>		
Trailer	P50,000.00	50%
Grooming kit	P30,000.00	50%
Saddles	P20,000.00	50%

q) Game farming and ranching		
Capturing equipment	P200,000.00	50%
r) Livestock digitisation		
Software	P100,000.00	50%
ICT Gadgets	P200,000.00	50%
s) <b>Others</b>		
Slurry/dung spreader	P 300,000.00	50%
Pregnancy diagnosis kit	P 100,000.00	50%
Solar electricity	P 200,000.00	50%
Biogas digester	P150,000.00	50%
Fork lift	P150,000.00	50%

#### 9. REWARD SYSTEM

## **Productivity based Reward Package**

This package that is pinned on the productivity indicators on yearly basis, will be given to farmers for attaining the productivity targets and quality standards. For sectors with short production cycle, they should provide records that prove they have maintained the set standards and targets for the whole year. The assessment of these productivity standards will be done in conjunction with extension staff who will be monitoring the beneficiary's projects. The farmers who meet the set standards and targets as prescribed, will be rewarded with a set percentage of their annual cost of production. The rewards will increase gradually on annual basis for the next five years as prescribed in all livestock subsectors.

It is important to note that the rewards will be awarded to small scale farmer up to the large scale only and they will be in the form of electronic voucher to enable the beneficiaries to procure their production inputs.

#### Requirements

- Registration in Thuo Letlotlo management system.
- Citizen and citizen owned companies.
- Beneficiaries will be required to upload livestock production parameters into the programme system.
- Beneficiaries will be required to practice good livestock management practices.

#### **Conditions**

- Micro scale beneficiaries are excluded from rewards package.
- Performance targets will be monitored by Extension Officer on quarterly basis.
- Regular audits of the projects will be conducted.

#### THUO LETLOTLO PROGRAMME MAJOR PARTNERS

#### **Ministry of Finance**

- Administration of subsidized loans
- Management of livestock insurance

#### **Ministry of Entrepreneurship**

- Capacitation on agribusiness and access to markets
- Establishment of Agricultural Cooperatives

#### -Ministry of Transport & Public Works

Construction of access roads to livestock production areas

# **Ministry of Lands & Water Affairs**

- Validation of land and boreholes ownership
- Facilitation with access to government boreholes
- Water reticulation and waste management

# **Ministry of Environment & Tourism**

- Facilitation with game/ranch farming
- Construction of electric fence in elephant prone areas

#### **Ministry of Local Government & Rural Development**

 Support with provision of database for destitute persons eligible for benefiting under the micro scale

## **Ministry of Labour & Home Affairs**

- Facilitation with foreign farm workers permits
- Assistance with clearance of renewals/backlogs

# Ministry of Trade & Industry

- Livestock Standards Development for all products along the value chain
- Establishment of livestock feed manufacturing companies

## **Ministry of Agriculture**

- Provision of livestock extension support services
- Management of BAITS and livestock Management System
- Administration of Micro Scale grants

## National Development Bank (NDB)

- Facilitation with Reward Vouchers to small scale to large scale beneficiaries
- Facilitation with enhancers for small scale to medium scale farmers
- Administration of subsidized loans for AMA, large scale farmers and community farms

# **Botswana Savings Bank (BSB)**

- Disbursement of grants to Micro scale
- Disbursement of grants to Small, Medium and Special groups

# **Botswana Building Society Bank (BBS)**

- Disbursement of grants to Micro scale
- Disbursement of grants to Small, Medium and Special groups

## **MODISA Livestock Management System Developers**

- Development of Thuo Letlotlo Livestock Management System
- Management of BAITS

## **Botswana Agricultural Marketing Board (BAMB)**

- Packaging veterinary inputs, equipment's and structures to microscale farmers
- Anchor market for fodders and livestock feed manufacturers

# **Botswana Meat Commission (BMC)**

- Anchor market for feedlotters, Community farms, small scale to large scale farmers
- Facilitate market for smallstock

# **Botswana University of Agricultural & Natural Resources (BUAN)**

Technical support in programme development

## National Agricultural Research and Development institute (NARDI)

Research and Development for the livestock subsector

## **Botswana International University of Science and Technology (BIUST)**

Technology Research and Development



# Ministry of Agriculture Private Bag 003

Gaborone